

# SPECTRUM



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## Kalea Bay Tower and Clubhouse Rising on Naples' Coast Florida Living at its Finest

With more than 88,000 square feet of recreational space, the Kalea Bay clubhouse is well underway. The social and recreational centerpiece of Soave's luxury, residential high-rise community in Naples, Florida, the gathering spot will feature three pools, an expansive pool deck, an open air bar, an indoor/outdoor restaurant, snack bar, an Internet cafe and gift shop, notes Inga Wilson, Kalea Bay's Vice President of Sales & Marketing.



"All three pools will overlook the lake and provide a multitude of recreational options for everyone who lives and visits here," said Inga Wilson, Kalea Bay's Vice President of Sales and Marketing. "The indoor/outdoor restaurant will serve informal meals and tropical drinks throughout the day. This is what living in Florida is supposed to be."

The interior design for Kalea Bay's clubhouse will accent the community's modern seaside architecture with the charm of old Florida. Reclaimed wood from the recent Naples Pier reconstruction will be included as design elements. Construction on the clubhouse is slated for completion in the summer of 2017 and will coincide with the move-in of residents in the first tower, also under construction.

The 22-story tower, with 120 residences, will have 20 floors of residences over two floors of parking. Six floor plans, with three and four bedroom options ranging from 3,755 to 3,921 square feet, are available with prices currently starting at \$1.3 million.

To accommodate community members' overnight guests and family members, Kalea Bay maintains 24 guest suites on-site. "Having that number of guest suites is unusual for a luxury high-rise community, but it's an amenity many of our residents are excited about," said Wilson. "Rather than putting their guests up in hotels, they can vacation within the community. It's a real convenience."

## Groundbreaking Service

The reviews are in and Topeka, Kansas is "wowed" by its newly remodeled BMW/VW dealership, under the direction of Soave Automotive Group (SAG). Recent Google reviews express clients' overall delight with the business's sales and service efforts:

- "Had to stop for emergency service - they were EXTREMELY helpful in our difficult situation."
- "Fantastic first time experience."
- "With new ownership the dealership is moving into the 21st century. It's great to see investment in enhancing the product availability, sales and service quality and experience."
- "Recently purchased an VW SUV from BMW VW Topeka and I am very pleased with the service I have received from both the sales and service department."



"With the renovations to the existing building plus the addition of the new building, our 4.5 acre facility is a major step forward for the community as well as the luxury and import vehicle owner in Topeka and the surrounding East Central Kansas region," noted Kevin Killilea, Vice President and CFO/COO of Soave Automotive Group

Further raising their community profile, the dealership will host the national BMW Drive for a Cause Tour on July 21st. The public is invited to test drive BMWs to help achieve the automaker's goal of raising up to \$1.5 million for charities across America. The fundraising focus in Topeka will be the Topeka Zoo and Conservatory.

The May 9th groundbreaking of the newest SAG dealership was supported by a host of local dignitaries, including the Topeka mayor, the Chairman of the County Commissioners, as well as several media outlets who covered the event.

## MPS Group: Improving Ford's Sharonville Environmental Footprint

With MPS Group's assistance, Ford Sharonville Transmission Plant (STP) is steadily moving towards Zero Waste to Landfill (ZWTLF). ZWTLF means that all manufacturing waste produced at a facility should be reused, recycled, composted, or disposed of via some other outlet. Charged with this goal in late 2014, MPS Group Project Manager Andrew Peaso and his team immediately began exploring different options to



ship waste to the closest energy recovery facility, Convanta, in Indianapolis.



"We approached the plant manager with four different options to achieve ZWTLF," recounted Peaso.

"The proposal that he chose had the

highest initial investment, but created the smallest annual cost increase. This plan maximized our haul efficiency by combining the general plant trash with the special waste generated at STP into a single container. In order to accomplish this, we needed to find a system that was strong enough to process a large rolls of paper filter media." After more research, the team chose a 60-hp auger compactor system built by Komar Industries. "Combined with two walking-floor transfer trailers, this solution proved to be sound," Peaso continued. "I was able to be a liaison between Komar's design engineers and STP's own construction team. We coordinated and scheduled the delivery to coincide with the plant's Christmas shutdown in order to allow for minimal disruption."

Once STP finished the installation, the MPS Group team was able to begin shipping waste directly to Covanta Indianapolis. With this improvement in place, Ford STP will be able claim Zero Waste to Landfill in 2017 and improve its overall environmental footprint. The manufacturing facility has one more hurdle — an episodic related waste (heat treated salt) — that will have to be landfilled in June of this year. Properly registering, titling and insuring the trailers for the final waste's transportation has been coordinated by the MPS team as well.

### Have an Idea for a Story?

If you have information to share with co-workers across the Soave family of companies, please contact the site reporter at your location. A complete listing of reporters is available on-line at: [www.soave.com](http://www.soave.com) Soave Spectrum publishes articles focusing on the professional and personal successes of Soave team members. Photographs to accompany story ideas are appreciated and greatly enhance the information provided. Story ideas include: updates or changes in business activities, accomplishments by employees and their family members, employee appointments and events, or awards received. Thank you for your help in making our newsletter an important employee link across our diverse company.



## Leadership

People have always been the greatest asset of Soave Enterprises. While our portfolio of investments might be significant, I've always believed that the personalities, drive and innate skills of our team members continue to be a truly unmatched resource. We are fortunate that this team of extraordinary individuals has a noteworthy new addition. This July, Lisa Payne assumes the

role of Chairman of the Board of Soave Enterprises and President of Soave Real Estate Group.

Lisa, with more than 30 years of leadership experience, will head up the recently reorganized Board of Directors, which will also include Ed Schwartz, President of Soave Industrial Group; Rick Brockhaus, Senior Vice President of Finance and Treasurer; Angelique Soave; and Andrea Soave Provenzano. This board has the knowledge base and talent to support the efforts of Soave Enterprises' diverse holdings and identify new opportunities into the future.

Our well-considered succession plan continues its rollout with Yale Levin transitioning his remaining responsibilities to Lisa and Ed over the coming months. Mike Hollerbach will move into a consulting role and oversee the completion of several of our real estate projects. Additionally, Mike Piesko will be promoted to Executive Vice President.

While growing the Soave Enterprises executive team brings new faces at our Detroit corporate headquarters, it does not mean that I am departing the company I founded more than 50 years ago. My involvement in the corporation that bears my name will not end, but will continue to evolve as we enter a new phase. Remarkably, I have the singular opportunity to watch my legacy in action by implementing our carefully constructed succession plan at this time.

Know that each Board members embraces the people-first philosophy that has spurred Soave Enterprises' success for the past five decades. I look forward to working with the Board as we continue the excellence that each of our portfolio investments is known for.

## Sustainable Produce and Partnerships at Great Northern

"Our varieties' names are as colorful as the fruit that inspires them — Cherry No. 9, Lip Smack'n Grape, Cabernet Reserve, Beefsteak, Campari, Rebel Pack, Delectable TOV," laughs Kimberley Krosiak, Quality Systems Manager for Soave Agriculture Group. The top quality tomatoes are grown by the group's Ontario greenhouse operations, Great Northern Hydroponics and Great Northern Seedlings.

For the past 13 months, this tasty hothouse produce has been distributed exclusively by Village Farms. Village Farms is one of the largest producers, marketers, and distributors of premium-quality, greenhouse-grown fruits and vegetables in North America. The new partnership allows Village Farms to expand its entire product line into the Ontario market, eastern Canada, as well as the Midwest and eastern United States. Additionally, integration of the facilities provides for better nationwide customer service, local product and a reduction in food miles.

Guido van het Hof, President of Great Northern notes, "This is a wonderful opportunity for Great Northern to expand its product lines through the exclusive varieties provided by Village Farms. We have known and followed Village Farms and are excited to be able to provide our production to their customer base." According to Michael A. DeGiglio, President & CEO of Village Farms, "We are happy to be able to extend our exclusive specialty tomatoes varieties with additional production capacity."

All 65 acres of Great Northern Hydroponics are dedicated to producing hydroponic tomatoes for distribution through Village Farms. Significantly, Great Northern Seedlings' entire capacity is earmarked for growing Village Farm's supply of certified organic tomatoes. Certified with Canada's Centre for Systems Integration for both Organic Greenhouse Production and Organic Packaging and Labelling, the tomatoes qualify for Canadian Organic Regime (COR) and USDA Organic (NOR Equivalency).

"Great Northern Seedlings began offering organics in 2015 with a small trial," explains Krosiak. "That successful experiment has now expanded to utilizing our entire five-acre facility for organic beefsteak and Campari tomatoes to keep up with increasing demand."

"Our partnership with Village Farms is built on a shared principle of sustainability that enables us to grow food 365 days a year to not only feed a growing population, but is healthier for people and the planet," sums up van het Hof.







**Soave**  
ENTERPRISES

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## WAY TO GO!

Special achievements deserve special recognition. Hats off to the following!

• A mailed ballot of sports media professionals and the 2016 Kansas Shrine Bowl coaching staff has selected **Tom Killilea** to play in the charity all-star bowl game. Tom, who attends St. Thomas Aquinas High School, is the son of Soave Automotive Group's Vice President, CFO and COO **Kevin Killilea**. The annual event will be held July 30 at Welch Stadium, Emporia State University.



Selection to play in this game is one of the most sought after and prestigious honors a Kansas high school football player can be awarded. Only 68 young men are invited to play in this game each year from the entire state of Kansas. In addition to the recognition, Shrine Bowl events are produced and presented to benefit Shriners Hospitals for Children.

Tom, who graduated with a 3.7 GPA, has accepted a football scholarship to play at Kansas State.

• **Logan McDermott**, son of Soave Computer Operations Supervisor **Stuart McDermott**, graduated Summa Cum Laude from Anchor Bay High School. Logan was one of only 25 students invited to participate in a three-year Advanced Placement program. Upon graduation, Logan received a four-year academic scholarship to attend Oakland University. With skills and interests beyond the academic, the soon-to-be college freshman also enjoys snowboarding, jet skiing and playing the acoustic guitar.



• Aristocrat Motor's Salesperson Emeritus **Gene Carlyle** 90th birthday was celebrated in May to honor his continued work for the Automotive Group. His customers, both past and present were invited to come out and share bar-b-que and two very large cakes prepared by coworker **Jim Schmidt**.

"It's seldom that a sales person puts his mark on a dealership with a continued level of customer service and care that Gene has given to Aristocrat," noted **Robert Hellweg**, Marketing Director for Soave Automotive Group. "We wished him the best on his special day and we continue to be honored by his contributions."



## Growing Our Leadership Team



Soave Enterprises traces its roots back more than 50 years to Anthony Soave's first business venture in his native Detroit. Throughout that time, the company founder's greatest gift has been the ability to identify potential and pinpoint opportunities. He's recognized both in Lisa Payne, who was recently named Soave Enterprises' new Chairman of the Board and President of Soave Real Estate Group.

Payne, who was previously Vice Chairman and Chief Financial Officer of Taubman Centers, will begin her duties in July with a formal implementation of the management succession plan. She will also establish the philanthropic Soave Family Office and oversee the company's real estate strategies.

"Lisa's impeccable reputation for sound financial management, for leading people and for being a champion of our community made her a perfect fit for our company," said Soave. "She truly understands and values our

legacy of growth and innovation, and I am confident she will expertly guide our evolution in the numerous areas she will oversee. Her expertise will be key to driving forward the entrepreneurial culture we have created and help continue a legacy of growth and innovation that bolster the broader community and support our roots in southeast Detroit."

Importantly, Soave will maintain an active role in the company that bears his name. The addition of Payne provides further corporate leadership and an enhanced ability to pursue prospective business ventures.

"I am humbled to join a company that has such a long and distinguished track record of success across a diverse portfolio of businesses," said Payne. "I look forward to working with this incredibly seasoned and respected team to build upon Soave Enterprise's leadership position in real estate and other industries. Soave Enterprises is at the forefront of so much of Detroit and the region's reinvestment and resurgence. Maintaining and further enhancing that work – along with the many diverse holdings in the Soave portfolio – is exactly the opportunity and challenge I was looking for to make a meaningful difference."

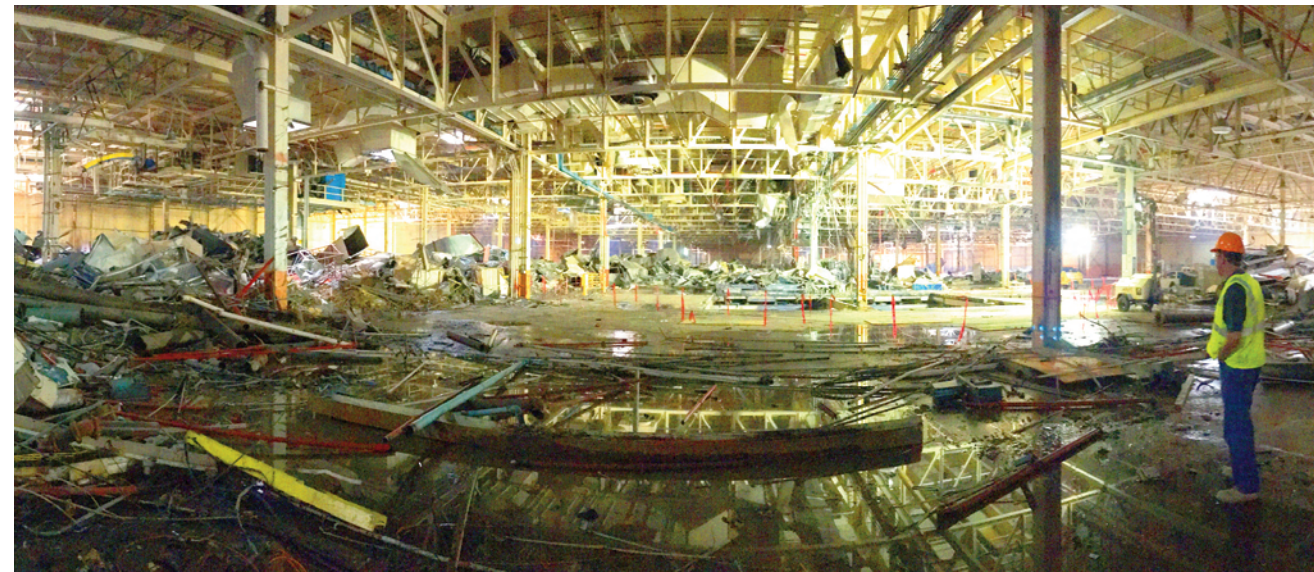
## FCA Sterling Heights, MI Paint Shop Tear Out

Returning customers are Ferrous Processing & Trading's reward for a job well done. Two years after FPT won a tear-out contract for more than 8,000 gross tons of demolition scrap at the Fiat Chrysler Automobiles (FCA) Sterling Heights Assembly Plant, the FPT team has returned to the facility with an even larger job.

Responding to a softening demand for smaller sedans, FCA halted production of the Chrysler 200 on February 1. The Sterling Heights plant will be repurposed to manufacture the popular Dodge Ram truck. In order to accommodate the new line, the entire paint shop had to be removed and replaced with a modern paint shop. A significant job, the shop spans three floors and almost one million square feet.

In conjunction with Detroit-based Adamo Demolition, FPT has moved over 11,500 gross tons of sheet iron, unprepared plate and structural and almost 250 gross tons of non-ferrous scrap over the course of the three-month contract. From its April 15th start date through mid-July conclusion, the demo teams have averaged almost 20 loads per day.

An all-around FPT team effort! Commercial Group's Tony Coraci displayed superior leadership and skill working with Adamo to get the project rolling and monitoring its day-to-day progress. Additionally, newcomer Tyler Grech spent countless hours on-site checking the grading of each load and making sure the boxes were getting loaded and leaving without delay. Also, the efforts of FPT's dispatch crew kept the project moving in a timely manner. Congratulations to them all!



## New to the Soave Portfolio Creatures of the Wind Breaking New Ground in the Fashion Industry

The city of Chicago figures prominently in Angelique Soave's life. The Michigan native attended college and graduate school in the Windy City, worked at a South Side Anheuser Busch distributorship and met friends Shane Gabier and Christopher Peters there. The duo was at the School of the Art Institute of Chicago during Soave's tenure as a student.

Years later, Soave has rejoined her talented friends as CEO of their luxury women's wear label, *Creatures of the Wind*. The design house is named after a line in an old Johnny Mathis song "Wild is the Wind." The tune inspired Nina Simone, David Bowie and George Michael to produce covers, and, in 2008, it gave the two designers a phrase on which to base their fledgling fashion aesthetics.

The first collection was featured on the cover of the industry's influential trade magazine, *WWD*, with a feature in *W Magazine* shortly afterward. Upscale boutique *Barney's New York* picked up a selection from the abbreviated Fall 2010 collection. Spring 2011 marked *Creatures of the Wind's* first full collection.

Soave, with her father's innate skill at seeking out potential across industries, negotiated the addition of the up-and-coming design house to the Soave Enterprises' diverse portfolio. Putting her marketing and communication skills to use, she began working full-time at the bi-coastal design house in 2013.

Since its debut, *Creatures of the Wind* has received critical acclaim from press and media. In 2013, the luxury label was named one of *WWD's* Top 10 New American Fashion Brands to watch, as well as being listed as one of the best up-and-coming labels in *Business of Fashion's* BoF 500. Significantly, in 2014 Gabier and Peters were awarded the industry's most prestigious award, the CFDA Swarovski womenswear designer of the year award.

"Shane and Chris are tremendously gifted. They draw inspiration from mythological themes and youth culture for this noteworthy new fashion house with eye-catching, yet wearable, clothing," details Soave.

Not only is the collection a success with fashion editors, recognizable names from Hollywood elite have embraced it as well. Celebrities, including Gwyneth Paltrow, Lena Dunham, Kate Bosworth, Jessica Chastain and Pharrell, have been photographed wearing the line.

"Our collection is sold in a small, but influential number of stores – about 15 worldwide, including Saks Fifth Avenue, Neiman Marcus and a selection of upscale luxury boutiques," said Soave. "With tremendous growth possibilities, we look forward to what the next few years will bring."

## The Heart of Brambleton

### What's Happening at Town Center?

For decades, you've seen the slogan, "Virginia is for Lovers." This May, Brambleton got in on the action by hosting the iconic Virginia LOVEwork for 11 days.

These four letters travel around the state promoting that "LOVE is at the heart of every Virginia vacation!" Residents were encouraged to take family photos in front of the artwork and posting to Facebook, Twitter and Instagram using the special hashtags #LOVEVA, #BRAMBLETON and #BramLife.



Each year, neighbors pull together in the Brambleton Race Series to raise funds for a host of charitable causes. The largest and most long-standing is the Step Sisters Ribbon Run. Step Sisters' mission is to improve the quality of life for those impacted by breast cancer by funding needed support services in Loudoun County and the surrounding community.



Held April 16, 2016, the 9th annual run raised over \$30,000. The money supports impactful services such as transportation to and from cancer treatment, house cleaning and food delivery.

Later this spring, the Loudoun Lyme Race returned to the streets of Brambleton. For the 6th year in a row, the 5K and 10K runs, plus a 1K fun run, increased awareness and raised money to help find a cure for Lyme disease. Proceeds benefited the National Capital Lyme Disease Association.

Good news continues with the announcement that Brambleton Town Center will be home to Loudoun County's newest library. Brambleton is working in collaboration with award-winning HGA Architects, Engineers and staff to build a state-of-the-art library.

Director of Marketing Kim Adams reports the library "will occupy over 40,000 square feet, with a kids' area, teen center, group meeting space and lectures and exhibition space for local artists and performers." The library is scheduled to open in January 2018!

## Finding the Art in Automotive

Recently, Mercedes-Benz of Kansas City and Aristocrat Motors sponsored their own community events. The dealerships were Presenting Sponsors for the 10th annual Art of the Car Concours, held June 26, at the Kansas City Art Institute. With attendance topping 5,500, the event is a respected fundraiser for the Institute's scholarships.

The exhibit featured 200 cars and 30 motorcycles celebrating the 50th anniversary of Ford winning the World Championship and LeMans. Stars of the show included one of the vintage wine Cobra Daytona Coupes. The Ford theme was joined by additional stunning examples of Bugatti, Ferrari, Aston Martin and Corvettes.

Prior to the Concours, Aristocrat Motors held a "Show What You Drive" car show on Saturday, May 21st. What's locally regarded as the first big car show of the season achieved record attendance with more than 180 cars. The headcount featured 14 Ferraris, 75 Porsches, 26 vintage British sports cars, plus a significant American contingent of Cadillacs, Buicks, Pontiacs, and Fords from the 50s and 60s. Most impressively, one of only four remaining 1939 Cadillac Auldheuer limousines was available for viewing.

The kick-off event drew a crowd almost 1,000 automobile enthusiasts with the displayed cars, food trucks, music and the opportunity to buy discounted tickets to the Art of the Car Concours. For those who have an eye for more modern rides, Aristocrat had an impressive showing of new Mercedes-Benz, Porsche, Land Rover, Maserati, and Jaguar, including the new Jaguar F-Pace SUV and Jaguar XE Sport Sedan.

